

Coverage of the Dairy Ingredients Market in the GCC, Egypt, Iran, Iraq & Libya 2016

Introduction

IMES Consulting Group will publish a **2016 Dairy Ingredients Market Report** on the **30th November 2016**. The 2016 report follows on from our 2010 dairy ingredients publication as well as 2015 and 2016 consulting assignments for European and Oceania clients and provide significantly more analysis on the market and the supply situation within each of the GCC countries as well as Egypt, Iran, Iraq and Libya.

The GCC & the Middle East provides one of the most exciting opportunities for global dairy producers. The process of rapprochement between the USA and Iran means that the huge Iranian dairy market is far more accessible to regional and global dairy producers.

The volatility within dairy markets in recent months and the significant upward movement in prices over the summer of 2016 means that now is an excellent time for leading players to re-calibrate their plans for the whole Middle East region by individual country.

A Special Pre-Publication Price is available to clients who order and pay for this report before **15th November 2016** (see attached Order Form for details).

The report will adhere as closely to the IMES Consulting established report structure while also addressing a detailed country analysis namely;

- IMES will provide a market volume and value and well as supplier share for each region within Iran as well as for total Iran for each Dairy category covered. In addition, a five-year forecast is provided for key product categories out to 2020
- A critical element of this 2016 IMES approach is to utilise the 2016 dairy ingredient information available on demand, supply and prices – with particular reference to the GDT prices as published on a fortnightly basis
- IMES Consulting will also visit key senior managers and procurement people in the major user companies to generate up to date information on all relevant matters
- Critically, IMES Consulting will provide our clients with detailed contacts within major user companies with current position, e-mail, land and mobile phone details
- This is a must-have piece of market information and insights that will help drive your business forward in the Middle East

The report will include:

- A must-have set of contacts in key supplier and key user companies by country across the whole Middle East region
- Regional profiles that highlight the differences in market size and dynamics across three separate planning regions within Iran (North & Central, East and South)
- Comprehensive and extensive tables and charts for each product that address consumption trends, analyses of market sizes (volume and value) 2009 to 2013, key segmentations, key end-use sectors, packaging trends and forecasts of consumption to 2018
- Supplier country and ingredient supplier company profiles and shares by country of origin (New Zealand, Australia, Holland, France, Ireland, Germany, Denmark, Swede, Belgium, Poland etc.)

TABLE OF CONTENTS

A. World Overview and Dairy Ingredient Market Dynamics

- A1. Current Market Issues
- A2. The GCC Economic Situation
- A3. Fresh vs. Recombined Dairy
- A4. Historical Ingredient Prices and Outlook
- A5. Implications for Dairy Ingredient Suppliers

B. Dairy Ingredient Usage in Saudi Arabia

- B1. Whole Milk Powder (WMP)
 - B1.1. Overall Levels of Consumption, Volume (2011-2015)
 - B1.2. Overall Levels of Consumption, Value (2011-2015)
 - B1.3. Usage by Segment
 - B1.4. Major Customers by Segment
 - B1.5. Major Supplier Countries
 - B1.6. Forecast Consumption to 2020
 - B1.7. Pricing/Trade Margin Structure
- B2. Skim Milk Powder (SMP)
 - B2.1. Overall Levels of Consumption, Volume (2011-2015)
 - B2.2. Overall Levels of Consumption, Value (2011-2015)
 - B2.3. Usage by Segment
 - B2.4. Major Customers by Segment
 - B2.5. Major Supplier Countries
 - B2.6. Forecast Consumption to 2020
 - B2.7. Pricing/Trade Margin Structure
- B3. Butter Milk Powder (BMP)
 - B3.1. Overall Levels of Consumption, Volume (2011-2015)
 - B3.2. Overall Levels of Consumption, Value (2011-2015)
 - B3.3. Usage by Segment
 - B3.4. Major Customers by Segment
 - B3.5. Major Supplier Countries
 - B3.6. Forecast Consumption to 2020
 - B3.7. Pricing/Trade Margin Structure
- B4. Fat-Filled Milk Powder (FFMP)
 - B4.1. Overall Levels of Consumption, Volume (2011-2015)
 - B4.2. Overall Levels of Consumption, Value (2011-2015)
 - B4.3. Usage by Segment
 - B4.4. Major Customers by Segment
 - B4.5. Major Supplier Countries
 - B4.6. Forecast Consumption to 2020
 - B4.7. Pricing/Trade Margin Structure
- B5. Anhydrous Milk Fat (AMF)
 - B5.1. Overall Levels of Consumption, Volume (2011-2015)
 - B5.2. Overall Levels of Consumption, Value (2011-2015)
 - B5.3. Usage by Segment
 - B5.4. Major Customers by Segment
 - B5.5. Major Supplier Countries
 - B5.6. Forecast Consumption to 2020
 - B5.7. Pricing/Trade Margin Structure
- B6. Butter
 - B6.1. Overall Levels of Consumption, Volume (2011-2015)
 - B6.2. Overall Levels of Consumption, Value (2011-2015)
 - B6.3. Usage by Segment
 - B6.4. Major Customers by Segment

- B6.5. Major Supplier Countries
- B6.6. Forecast Consumption to 2020
- B6.7. Pricing/Trade Margin Structure

- B7. Cheese
 - B7.1. Overall Levels of Consumption, Volume (2011-2015)
 - B7.2. Overall Levels of Consumption, Value (2011-2015)
 - B7.3. Usage by Segment
 - B7.4. Major Customers by Segment
 - B7.5. Major Supplier Countries
 - B7.6. Forecast Consumption to 2020
 - B7.7. Pricing/Trade Margin Structure

- B8. Cream
 - B8.1. Overall Levels of Consumption, Volume (2011-2015)
 - B8.2. Overall Levels of Consumption, Value (2011-2015)
 - B8.3. Usage by Segment
 - B8.4. Major Customers by Segment
 - B8.5. Major Supplier Countries
 - B8.6. Forecast Consumption to 2020
 - B8.7. Pricing/Trade Margin Structure

- B9. Whey Powder (WP)
 - B9.1. Overall Levels of Consumption, Volume (2011-2015)
 - B9.2. Overall Levels of Consumption, Value (2011-2015)
 - B9.3. Usage by Segment
 - B9.4. Major Customers by Segment
 - B9.5. Major Supplier Countries
 - B9.6. Forecast Consumption to 2020
 - B9.7. Pricing/Trade Margin Structure

C. Dairy Ingredient Usage in the UAE

- C1. Whole Milk Powder (WMP)
 - C1.1. Overall Levels of Consumption, Volume (2011-2015)
 - C1.2. Overall Levels of Consumption, Value (2011-2015)
 - C1.3. Usage by Segment
 - C1.4. Major Customers by Segment
 - C1.5. Major Supplier Countries
 - C1.6. Forecast Consumption to 2020
 - C1.7. Pricing/Trade Margin Structure

- C2. Skim Milk Powder (SMP)
 - C2.1. Overall Levels of Consumption, Volume (2011-2015)
 - C2.2. Overall Levels of Consumption, Value (2011-2015)
 - C2.3. Usage by Segment
 - C2.4. Major Customers by Segment
 - C2.5. Major Supplier Countries
 - C2.6. Forecast Consumption to 2020
 - C2.7. Pricing/Trade Margin Structure

- C3. Butter Milk Powder (BMP)
 - C3.1. Overall Levels of Consumption, Volume (2011-2015)
 - C3.2. Overall Levels of Consumption, Value (2011-2015)
 - C3.3. Usage by Segment
 - C3.4. Major Customers by Segment
 - C3.5. Major Supplier Countries
 - C3.6. Forecast Consumption to 2020
 - C3.7. Pricing/Trade Margin Structure

- C4. Fat-Filled Milk Powder (FFMP)
 - C4.1. Overall Levels of Consumption, Volume (2011-2015)
 - C4.2. Overall Levels of Consumption, Value (2011-2015)
 - C4.3. Usage by Segment

- C4.4. Major Customers by Segment
- C4.5. Major Supplier Countries
- C4.6. Forecast Consumption to 2020
- C4.7. Pricing/Trade Margin Structure

- C5. Anhydrous Milk Fat (AMF)
 - C5.1. Overall Levels of Consumption, Volume (2011-2015)
 - C5.2. Overall Levels of Consumption, Value (2011-2015)
 - C5.3. Usage by Segment
 - C5.4. Major Customers by Segment
 - C5.5. Major Supplier Countries
 - C5.6. Forecast Consumption to 2020
 - C5.7. Pricing/Trade Margin Structure

- C6. Butter
 - C6.1. Overall Levels of Consumption, Volume (2011-2015)
 - C6.2. Overall Levels of Consumption, Value (2011-2015)
 - C6.3. Usage by Segment
 - C6.4. Major Customers by Segment
 - C6.5. Major Supplier Countries
 - C6.6. Forecast Consumption to 2020
 - C6.7. Pricing/Trade Margin Structure

- C7. Cheese
 - C7.1. Overall Levels of Consumption, Volume (2011-2015)
 - C7.2. Overall Levels of Consumption, Value (2011-2015)
 - C7.3. Usage by Segment
 - C7.4. Major Customers by Segment
 - C7.5. Major Supplier Countries
 - C7.6. Forecast Consumption to 2020
 - C7.7. Pricing/Trade Margin Structure

- C8. Cream
 - C8.1. Overall Levels of Consumption, Volume (2011-2015)
 - C8.2. Overall Levels of Consumption, Value (2011-2015)
 - C8.3. Usage by Segment
 - C8.4. Major Customers by Segment
 - C8.5. Major Supplier Countries
 - C8.6. Forecast Consumption to 2020
 - C8.7. Pricing/Trade Margin Structure

- C9. Whey Powder (WP)
 - C9.1. Overall Levels of Consumption, Volume (2011-2015)
 - C9.2. Overall Levels of Consumption, Value (2011-2015)
 - C9.3. Usage by Segment
 - C9.4. Major Customers by Segment
 - C9.5. Major Supplier Countries
 - C9.6. Forecast Consumption to 2020
 - C9.7. Pricing/Trade Margin Structure

D. Dairy Ingredient Usage in Kuwait

- D1. Whole Milk Powder (WMP)
 - D1.1. Overall Levels of Consumption, Volume (2011-2015)
 - D1.2. Overall Levels of Consumption, Value (2011-2015)
 - D1.3. Usage by Segment
 - D1.4. Major Customers by Segment
 - D1.5. Major Supplier Countries
 - D1.6. Forecast Consumption to 2020
 - D1.7. Pricing/Trade Margin Structure

- D2. Skim Milk Powder (SMP)
 - D2.1. Overall Levels of Consumption, Volume (2011-2015)
 - D2.2. Overall Levels of Consumption, Value (2011-2015)
 - D2.3. Usage by Segment

- D2.4. Major Customers by Segment
- D2.5. Major Supplier Countries
- D2.6. Forecast Consumption to 2020
- D2.7. Pricing/Trade Margin Structure

- D3. Butter Milk Powder (BMP)
 - D3.1. Overall Levels of Consumption, Volume (2011-2015)
 - D3.2. Overall Levels of Consumption, Value (2011-2015)
 - D3.3. Usage by Segment
 - D3.4. Major Customers by Segment
 - D3.5. Major Supplier Countries
 - D3.6. Forecast Consumption to 2020
 - D3.7. Pricing/Trade Margin Structure

- D4. Fat-Filled Milk Powder (FFMP)
 - D4.1. Overall Levels of Consumption, Volume (2011-2015)
 - D4.2. Overall Levels of Consumption, Value (2011-2015)
 - D4.3. Usage by Segment
 - D4.4. Major Customers by Segment
 - D4.5. Major Supplier Countries
 - D4.6. Forecast Consumption to 2020
 - D4.7. Pricing/Trade Margin Structure

- D5. Anhydrous Milk Fat (AMF)
 - D5.1. Overall Levels of Consumption, Volume (2011-2015)
 - D5.2. Overall Levels of Consumption, Value (2011-2015)
 - D5.3. Usage by Segment
 - D5.4. Major Customers by Segment
 - D5.5. Major Supplier Countries
 - D5.6. Forecast Consumption to 2020
 - D5.7. Pricing/Trade Margin Structure

- D6. Butter
 - D6.1. Overall Levels of Consumption, Volume (2011-2015)
 - D6.2. Overall Levels of Consumption, Value (2011-2015)
 - D6.3. Usage by Segment
 - D6.4. Major Customers by Segment
 - D6.5. Major Supplier Countries
 - D6.6. Forecast Consumption to 2020
 - D6.7. Pricing/Trade Margin Structure

- D7. Cheese
 - D7.1. Overall Levels of Consumption, Volume (2011-2015)
 - D7.2. Overall Levels of Consumption, Value (2011-2015)
 - D7.3. Usage by Segment
 - D7.4. Major Customers by Segment
 - D7.5. Major Supplier Countries
 - D7.6. Forecast Consumption to 2020
 - D7.7. Pricing/Trade Margin Structure

- D8. Cream
 - D8.1. Overall Levels of Consumption, Volume (2011-2015)
 - D8.2. Overall Levels of Consumption, Value (2011-2015)
 - D8.3. Usage by Segment
 - D8.4. Major Customers by Segment
 - D8.5. Major Supplier Countries
 - D8.6. Forecast Consumption to 2020
 - D8.7. Pricing/Trade Margin Structure

- D9. Whey Powder (WP)
 - D9.1. Overall Levels of Consumption, Volume (2011-2015)
 - D9.2. Overall Levels of Consumption, Value (2011-2015)
 - D9.3. Usage by Segment
 - D9.4. Major Customers by Segment
 - D9.5. Major Supplier Countries

- D9.6. Forecast Consumption to 2020
- D9.7. Pricing/Trade Margin Structure

E. Dairy Ingredient Usage in Qatar

- E1. Whole Milk Powder (WMP)
 - E1.1. Overall Levels of Consumption, Volume (2011-2015)
 - E1.2. Overall Levels of Consumption, Value (2011-2015)
 - E1.3. Usage by Segment
 - E1.4. Major Customers by Segment
 - E1.5. Major Supplier Countries
 - E1.6. Forecast Consumption to 2020
 - E1.7. Pricing/Trade Margin Structure

- E2. Skim Milk Powder (SMP)
 - E2.1. Overall Levels of Consumption, Volume (2011-2015)
 - E2.2. Overall Levels of Consumption, Value (2011-2015)
 - E2.3. Usage by Segment
 - E2.4. Major Customers by Segment
 - E2.5. Major Supplier Countries
 - E2.6. Forecast Consumption to 2020
 - E2.7. Pricing/Trade Margin Structure

- E3. Butter Milk Powder (BMP)
 - E3.1. Overall Levels of Consumption, Volume (2011-2015)
 - E3.2. Overall Levels of Consumption, Value (2011-2015)
 - E3.3. Usage by Segment
 - E3.4. Major Customers by Segment
 - E3.5. Major Supplier Countries
 - E3.6. Forecast Consumption to 2020
 - E3.7. Pricing/Trade Margin Structure

- E4. Fat-Filled Milk Powder (FFMP)
 - E4.1. Overall Levels of Consumption, Volume (2011-2015)
 - E4.2. Overall Levels of Consumption, Value (2011-2015)
 - E4.3. Usage by Segment
 - E4.4. Major Customers by Segment
 - E4.5. Major Supplier Countries
 - E4.6. Forecast Consumption to 2020
 - E4.7. Pricing/Trade Margin Structure

- E5. Anhydrous Milk Fat (AMF)
 - E5.1. Overall Levels of Consumption, Volume (2011-2015)
 - E5.2. Overall Levels of Consumption, Value (2011-2015)
 - E5.3. Usage by Segment
 - E5.4. Major Customers by Segment
 - E5.5. Major Supplier Countries
 - E5.6. Forecast Consumption to 2020
 - E5.7. Pricing/Trade Margin Structure

- E6. Butter
 - E6.1. Overall Levels of Consumption, Volume (2011-2015)
 - E6.2. Overall Levels of Consumption, Value (2011-2015)
 - E6.3. Usage by Segment
 - E6.4. Major Customers by Segment
 - E6.5. Major Supplier Countries
 - E6.6. Forecast Consumption to 2020
 - E6.7. Pricing/Trade Margin Structure

- E7. Cheese
 - E7.1. Overall Levels of Consumption, Volume (2011-2015)
 - E7.2. Overall Levels of Consumption, Value (2011-2015)
 - E7.3. Usage by Segment
 - E7.4. Major Customers by Segment

- E7.5. Major Supplier Countries
- E7.6. Forecast Consumption to 2020
- E7.7. Pricing/Trade Margin Structure

- E8. Cream
 - E8.1. Overall Levels of Consumption, Volume (2011-2015)
 - E8.2. Overall Levels of Consumption, Value (2011-2015)
 - E8.3. Usage by Segment
 - E8.4. Major Customers by Segment
 - E8.5. Major Supplier Countries
 - E8.6. Forecast Consumption to 2020
 - E8.7. Pricing/Trade Margin Structure

- E9. Whey Powder (WP)
 - E9.1. Overall Levels of Consumption, Volume (2011-2015)
 - E9.2. Overall Levels of Consumption, Value (2011-2015)
 - E9.3. Usage by Segment
 - E9.4. Major Customers by Segment
 - E9.5. Major Supplier Countries
 - E9.6. Forecast Consumption to 2020
 - E9.7. Pricing/Trade Margin Structure

F. Dairy Ingredient Usage in Oman

- F1. Whole Milk Powder (WMP)
 - F1.1. Overall Levels of Consumption, Volume (2011-2015)
 - F1.2. Overall Levels of Consumption, Value (2011-2015)
 - F1.3. Usage by Segment
 - F1.4. Major Customers by Segment
 - F1.5. Major Supplier Countries
 - F1.6. Forecast Consumption to 2020
 - F1.7. Pricing/Trade Margin Structure

- F2. Skim Milk Powder (SMP)
 - F2.1. Overall Levels of Consumption, Volume (2011-2015)
 - F2.2. Overall Levels of Consumption, Value (2011-2015)
 - F2.3. Usage by Segment
 - F2.4. Major Customers by Segment
 - F2.5. Major Supplier Countries
 - F2.6. Forecast Consumption to 2020
 - F2.7. Pricing/Trade Margin Structure

- F3. Butter Milk Powder (BMP)
 - F3.1. Overall Levels of Consumption, Volume (2011-2015)
 - F3.2. Overall Levels of Consumption, Value (2011-2015)
 - F3.3. Usage by Segment
 - F3.4. Major Customers by Segment
 - F3.5. Major Supplier Countries
 - F3.6. Forecast Consumption to 2020
 - F3.7. Pricing/Trade Margin Structure

- F4. Fat-Filled Milk Powder (FFMP)
 - F4.1. Overall Levels of Consumption, Volume (2011-2015)
 - F4.2. Overall Levels of Consumption, Value (2011-2015)
 - F4.3. Usage by Segment
 - F4.4. Major Customers by Segment
 - F4.5. Major Supplier Countries
 - F4.6. Forecast Consumption to 2020
 - F4.7. Pricing/Trade Margin Structure

- F5. Anhydrous Milk Fat (AMF)
 - F5.1. Overall Levels of Consumption, Volume (2011-2015)
 - F5.2. Overall Levels of Consumption, Value (2011-2015)

- F5.3. Usage by Segment
- F5.4. Major Customers by Segment
- F5.5. Major Supplier Countries
- F5.6. Forecast Consumption to 2020
- F5.7. Pricing/Trade Margin Structure
- F6. Butter
 - F6.1. Overall Levels of Consumption, Volume (2011-2015)
 - F6.2. Overall Levels of Consumption, Value (2011-2015)
 - F6.3. Usage by Segment
 - F6.4. Major Customers by Segment
 - F6.5. Major Supplier Countries
 - F6.6. Forecast Consumption to 2020
 - F6.7. Pricing/Trade Margin Structure
- F7. Cheese
 - F7.1. Overall Levels of Consumption, Volume (2011-2015)
 - F7.2. Overall Levels of Consumption, Value (2011-2015)
 - F7.3. Usage by Segment
 - F7.4. Major Customers by Segment
 - F7.5. Major Supplier Countries
 - F7.6. Forecast Consumption to 2020
 - F7.7. Pricing/Trade Margin Structure
- F8. Cream
 - F8.1. Overall Levels of Consumption, Volume (2011-2015)
 - F8.2. Overall Levels of Consumption, Value (2011-2015)
 - F8.3. Usage by Segment
 - F8.4. Major Customers by Segment
 - F8.5. Major Supplier Countries
 - F8.6. Forecast Consumption to 2020
 - F8.7. Pricing/Trade Margin Structure
- F9. Whey Powder (WP)
 - F9.1. Overall Levels of Consumption, Volume (2011-2015)
 - F9.2. Overall Levels of Consumption, Value (2011-2015)
 - F9.3. Usage by Segment
 - F9.4. Major Customers by Segment
 - F9.5. Major Supplier Countries
 - F9.6. Forecast Consumption to 2020
 - F9.7. Pricing/Trade Margin Structure

G. Dairy Ingredient Usage in Bahrain

- G1. Whole Milk Powder (WMP)
 - G1.1. Overall Levels of Consumption, Volume (2011-2015)
 - G1.2. Overall Levels of Consumption, Value (2011-2015)
 - G1.3. Usage by Segment
 - G1.4. Major Customers by Segment
 - G1.5. Major Supplier Countries
 - G1.6. Forecast Consumption to 2020
 - G1.7. Pricing/Trade Margin Structure
- G2. Skim Milk Powder (SMP)
 - G2.1. Overall Levels of Consumption, Volume (2011-2015)
 - G2.2. Overall Levels of Consumption, Value (2011-2015)
 - G2.3. Usage by Segment
 - G2.4. Major Customers by Segment
 - G2.5. Major Supplier Countries
 - G2.6. Forecast Consumption to 2020
 - G2.7. Pricing/Trade Margin Structure
- G3. Butter Milk Powder (BMP)
 - G3.1. Overall Levels of Consumption, Volume (2011-2015)

- G3.2. Overall Levels of Consumption, Value (2011-2015)
- G3.3. Usage by Segment
- G3.4. Major Customers by Segment
- G3.5. Major Supplier Countries
- G3.6. Forecast Consumption to 2020
- G3.7. Pricing/Trade Margin Structure

- G4. Fat-Filled Milk Powder (FFMP)
 - G4.1. Overall Levels of Consumption, Volume (2011-2015)
 - G4.2. Overall Levels of Consumption, Value (2011-2015)
 - G4.3. Usage by Segment
 - G4.4. Major Customers by Segment
 - G4.5. Major Supplier Countries
 - G4.6. Forecast Consumption to 2020
 - G4.7. Pricing/Trade Margin Structure

- G5. Anhydrous Milk Fat (AMF)
 - G5.1. Overall Levels of Consumption, Volume (2011-2015)
 - G5.2. Overall Levels of Consumption, Value (2011-2015)
 - G5.3. Usage by Segment
 - G5.4. Major Customers by Segment
 - G5.5. Major Supplier Countries
 - G5.6. Forecast Consumption to 2020
 - G5.7. Pricing/Trade Margin Structure

- G6. Butter
 - G6.1. Overall Levels of Consumption, Volume (2011-2015)
 - G6.2. Overall Levels of Consumption, Value (2011-2015)
 - G6.3. Usage by Segment
 - G6.4. Major Customers by Segment
 - G6.5. Major Supplier Countries
 - G6.6. Forecast Consumption to 2020
 - G6.7. Pricing/Trade Margin Structure

- G7. Cheese
 - G7.1. Overall Levels of Consumption, Volume (2011-2015)
 - G7.2. Overall Levels of Consumption, Value (2011-2015)
 - G7.3. Usage by Segment
 - G7.4. Major Customers by Segment
 - G7.5. Major Supplier Countries
 - G7.6. Forecast Consumption to 2020
 - G7.7. Pricing/Trade Margin Structure

- G8. Cream
 - G8.1. Overall Levels of Consumption, Volume (2011-2015)
 - G8.2. Overall Levels of Consumption, Value (2011-2015)
 - G8.3. Usage by Segment
 - G8.4. Major Customers by Segment
 - G8.5. Major Supplier Countries
 - G8.6. Forecast Consumption to 2020
 - G8.7. Pricing/Trade Margin Structure

- G9. Whey Powder (WP)
 - G9.1. Overall Levels of Consumption, Volume (2011-2015)
 - G9.2. Overall Levels of Consumption, Value (2011-2015)
 - G9.3. Usage by Segment
 - G9.4. Major Customers by Segment
 - G9.5. Major Supplier Countries
 - G9.6. Forecast Consumption to 2020
 - G9.7. Pricing/Trade Margin Structure

H. Dairy Ingredient Usage in Egypt

- H1. Whole Milk Powder (WMP)
 - H1.1. Overall Levels of Consumption, Volume (2011-2015)

- H1.2. Overall Levels of Consumption, Value (2011-2015)
- H1.3. Usage by Segment
- H1.4. Major Customers by Segment
- H1.5. Major Supplier Countries
- H1.6. Forecast Consumption to 2020
- H1.7. Pricing/Trade Margin Structure

- H2. Skim Milk Powder (SMP)
 - H2.1. Overall Levels of Consumption, Volume (2011-2015)
 - H2.2. Overall Levels of Consumption, Value (2011-2015)
 - H2.3. Usage by Segment
 - H2.4. Major Customers by Segment
 - H2.5. Major Supplier Countries
 - H2.6. Forecast Consumption to 2020
 - H2.7. Pricing/Trade Margin Structure

- H3. Butter Milk Powder (BMP)
 - H3.1. Overall Levels of Consumption, Volume (2011-2015)
 - H3.2. Overall Levels of Consumption, Value (2011-2015)
 - H3.3. Usage by Segment
 - H3.4. Major Customers by Segment
 - H3.5. Major Supplier Countries
 - H3.6. Forecast Consumption to 2020
 - H3.7. Pricing/Trade Margin Structure

- H4. Fat-Filled Milk Powder (FFMP)
 - H4.1. Overall Levels of Consumption, Volume (2011-2015)
 - H4.2. Overall Levels of Consumption, Value (2011-2015)
 - H4.3. Usage by Segment
 - H4.4. Major Customers by Segment
 - H4.5. Major Supplier Countries
 - H4.6. Forecast Consumption to 2020
 - H4.7. Pricing/Trade Margin Structure

- H5. Anhydrous Milk Fat (AMF)
 - H5.1. Overall Levels of Consumption, Volume (2011-2015)
 - H5.2. Overall Levels of Consumption, Value (2011-2015)
 - H5.3. Usage by Segment
 - H5.4. Major Customers by Segment
 - H5.5. Major Supplier Countries
 - H5.6. Forecast Consumption to 2020
 - H5.7. Pricing/Trade Margin Structure

- H6. Butter
 - H6.1. Overall Levels of Consumption, Volume (2011-2015)
 - H6.2. Overall Levels of Consumption, Value (2011-2015)
 - H6.3. Usage by Segment
 - H6.4. Major Customers by Segment
 - H6.5. Major Supplier Countries
 - H6.6. Forecast Consumption to 2020
 - H6.7. Pricing/Trade Margin Structure

- H7. Cheese
 - H7.1. Overall Levels of Consumption, Volume (2011-2015)
 - H7.2. Overall Levels of Consumption, Value (2011-2015)
 - H7.3. Usage by Segment
 - H7.4. Major Customers by Segment
 - H7.5. Major Supplier Countries
 - H7.6. Forecast Consumption to 2020
 - H7.7. Pricing/Trade Margin Structure

- H8. Cream
 - H8.1. Overall Levels of Consumption, Volume (2011-2015)
 - H8.2. Overall Levels of Consumption, Value (2011-2015)
 - H8.3. Usage by Segment

- H8.4. Major Customers by Segment
- H8.5. Major Supplier Countries
- H8.6. Forecast Consumption to 2020
- H8.7. Pricing/Trade Margin Structure
- H9. Whey Powder (WP)
 - H9.1. Overall Levels of Consumption, Volume (2011-2015)
 - H9.2. Overall Levels of Consumption, Value (2011-2015)
 - H9.3. Usage by Segment
 - H9.4. Major Customers by Segment
 - H9.5. Major Supplier Countries
 - H9.6. Forecast Consumption to 2020
 - H9.7. Pricing/Trade Margin Structure

I. Dairy Ingredient Usage in Iran

- I1. Whole Milk Powder (WMP)
 - I1.1. Overall Levels of Consumption, Volume (2011-2015)
 - I1.2. Overall Levels of Consumption, Value (2011-2015)
 - I1.3. Usage by Segment
 - I1.4. Major Customers by Segment
 - I1.5. Major Supplier Countries
 - I1.6. Forecast Consumption to 2020
 - I1.7. Pricing/Trade Margin Structure
- I2. Skim Milk Powder (SMP)
 - I2.1. Overall Levels of Consumption, Volume (2011-2015)
 - I2.2. Overall Levels of Consumption, Value (2011-2015)
 - I2.3. Usage by Segment
 - I2.4. Major Customers by Segment
 - I2.5. Major Supplier Countries
 - I2.6. Forecast Consumption to 2020
 - I2.7. Pricing/Trade Margin Structure
- I3. Butter Milk Powder (BMP)
 - I3.1. Overall Levels of Consumption, Volume (2011-2015)
 - I3.2. Overall Levels of Consumption, Value (2011-2015)
 - I3.3. Usage by Segment
 - I3.4. Major Customers by Segment
 - I3.5. Major Supplier Countries
 - I3.6. Forecast Consumption to 2020
 - I3.7. Pricing/Trade Margin Structure
- I4. Fat-Filled Milk Powder (FFMP)
 - I4.1. Overall Levels of Consumption, Volume (2011-2015)
 - I4.2. Overall Levels of Consumption, Value (2011-2015)
 - I4.3. Usage by Segment
 - I4.4. Major Customers by Segment
 - I4.5. Major Supplier Countries
 - I4.6. Forecast Consumption to 2020
 - I4.7. Pricing/Trade Margin Structure
- I5. Anhydrous Milk Fat (AMF)
 - I5.1. Overall Levels of Consumption, Volume (2011-2015)
 - I5.2. Overall Levels of Consumption, Value (2011-2015)
 - I5.3. Usage by Segment
 - I5.4. Major Customers by Segment
 - I5.5. Major Supplier Countries
 - I5.6. Forecast Consumption to 2020
 - I5.7. Pricing/Trade Margin Structure
- I6. Butter
 - I6.1. Overall Levels of Consumption, Volume (2011-2015)
 - I6.2. Overall Levels of Consumption, Value (2011-2015)
 - I6.3. Usage by Segment

- 16.4. Major Customers by Segment
- 16.5. Major Supplier Countries
- 16.6. Forecast Consumption to 2020
- 16.7. Pricing/Trade Margin Structure
- 17. Cheese
 - 17.1. Overall Levels of Consumption, Volume (2011-2015)
 - 17.2. Overall Levels of Consumption, Value (2011-2015)
 - 17.3. Usage by Segment
 - 17.4. Major Customers by Segment
 - 17.5. Major Supplier Countries
 - 17.6. Forecast Consumption to 2020
 - 17.7. Pricing/Trade Margin Structure
- 18. Cream
 - 18.1. Overall Levels of Consumption, Volume (2011-2015)
 - 18.2. Overall Levels of Consumption, Value (2011-2015)
 - 18.3. Usage by Segment
 - 18.4. Major Customers by Segment
 - 18.5. Major Supplier Countries
 - 18.6. Forecast Consumption to 2020
 - 18.7. Pricing/Trade Margin Structure
- 19. Whey Powder (WP)
 - 19.1. Overall Levels of Consumption, Volume (2011-2015)
 - 19.2. Overall Levels of Consumption, Value (2011-2015)
 - 19.3. Usage by Segment
 - 19.4. Major Customers by Segment
 - 19.5. Major Supplier Countries
 - 19.6. Forecast Consumption to 2020
 - 19.7. Pricing/Trade Margin Structure

J. Dairy Ingredient Usage in Iraq

- J1. Whole Milk Powder (WMP)
 - J1.1. Overall Levels of Consumption, Volume (2011-2015)
 - J1.2. Overall Levels of Consumption, Value (2011-2015)
 - J1.3. Usage by Segment
 - J1.4. Major Customers by Segment
 - J1.5. Major Supplier Countries
 - J1.6. Forecast Consumption to 2020
 - J1.7. Pricing/Trade Margin Structure
- J2. Skim Milk Powder (SMP)
 - J2.1. Overall Levels of Consumption, Volume (2011-2015)
 - J2.2. Overall Levels of Consumption, Value (2011-2015)
 - J2.3. Usage by Segment
 - J2.4. Major Customers by Segment
 - J2.5. Major Supplier Countries
 - J2.6. Forecast Consumption to 2020
 - J2.7. Pricing/Trade Margin Structure
- J3. Butter Milk Powder (BMP)
 - J3.1. Overall Levels of Consumption, Volume (2011-2015)
 - J3.2. Overall Levels of Consumption, Value (2011-2015)
 - J3.3. Usage by Segment
 - J3.4. Major Customers by Segment
 - J3.5. Major Supplier Countries
 - J3.6. Forecast Consumption to 2020
 - J3.7. Pricing/Trade Margin Structure
- J4. Fat-Filled Milk Powder (FFMP)
 - J4.1. Overall Levels of Consumption, Volume (2011-2015)
 - J4.2. Overall Levels of Consumption, Value (2011-2015)
 - J4.3. Usage by Segment

- J4.4. Major Customers by Segment
- J4.5. Major Supplier Countries
- J4.6. Forecast Consumption to 2020
- J4.7. Pricing/Trade Margin Structure

- J5. Anhydrous Milk Fat (AMF)
 - J5.1. Overall Levels of Consumption, Volume (2011-2015)
 - J5.2. Overall Levels of Consumption, Value (2011-2015)
 - J5.3. Usage by Segment
 - J5.4. Major Customers by Segment
 - J5.5. Major Supplier Countries
 - J5.6. Forecast Consumption to 2020
 - J5.7. Pricing/Trade Margin Structure

- J6. Butter
 - J6.1. Overall Levels of Consumption, Volume (2011-2015)
 - J6.2. Overall Levels of Consumption, Value (2011-2015)
 - J6.3. Usage by Segment
 - J6.4. Major Customers by Segment
 - J6.5. Major Supplier Countries
 - J6.6. Forecast Consumption to 2020
 - J6.7. Pricing/Trade Margin Structure

- J7. Cheese
 - J7.1. Overall Levels of Consumption, Volume (2011-2015)
 - J7.2. Overall Levels of Consumption, Value (2011-2015)
 - J7.3. Usage by Segment
 - J7.4. Major Customers by Segment
 - J7.5. Major Supplier Countries
 - J7.6. Forecast Consumption to 2020
 - J7.7. Pricing/Trade Margin Structure

- J8. Cream
 - J8.1. Overall Levels of Consumption, Volume (2011-2015)
 - J8.2. Overall Levels of Consumption, Value (2011-2015)
 - J8.3. Usage by Segment
 - J8.4. Major Customers by Segment
 - J8.5. Major Supplier Countries
 - J8.6. Forecast Consumption to 2020
 - J8.7. Pricing/Trade Margin Structure

- J9. Whey Powder (WP)
 - J9.1. Overall Levels of Consumption, Volume (2011-2015)
 - J9.2. Overall Levels of Consumption, Value (2011-2015)
 - J9.3. Usage by Segment
 - J9.4. Major Customers by Segment
 - J9.5. Major Supplier Countries
 - J9.6. Forecast Consumption to 2020
 - J9.7. Pricing/Trade Margin Structure

K. Dairy Ingredient Usage in Libya

- K1. Whole Milk Powder (WMP)
 - K1.1. Overall Levels of Consumption, Volume (2011-2015)
 - K1.2. Overall Levels of Consumption, Value (2011-2015)
 - K1.3. Usage by Segment
 - K1.4. Major Customers by Segment
 - K1.5. Major Supplier Countries
 - K1.6. Forecast Consumption to 2020
 - K1.7. Pricing/Trade Margin Structure

- K2. Skim Milk Powder (SMP)
 - K2.1. Overall Levels of Consumption, Volume (2011-2015)
 - K2.2. Overall Levels of Consumption, Value (2011-2015)
 - K2.3. Usage by Segment

- K2.4. Major Customers by Segment
- K2.5. Major Supplier Countries
- K2.6. Forecast Consumption to 2020
- K2.7. Pricing/Trade Margin Structure

- K3. Butter Milk Powder (BMP)
 - K3.1. Overall Levels of Consumption, Volume (2011-2015)
 - K3.2. Overall Levels of Consumption, Value (2011-2015)
 - K3.3. Usage by Segment
 - K3.4. Major Customers by Segment
 - K3.5. Major Supplier Countries
 - K3.6. Forecast Consumption to 2020
 - K3.7. Pricing/Trade Margin Structure

- K4. Fat-Filled Milk Powder (FFMP)
 - K4.1. Overall Levels of Consumption, Volume (2011-2015)
 - K4.2. Overall Levels of Consumption, Value (2011-2015)
 - K4.3. Usage by Segment
 - K4.4. Major Customers by Segment
 - K4.5. Major Supplier Countries
 - K4.6. Forecast Consumption to 2020
 - K4.7. Pricing/Trade Margin Structure

- K5. Anhydrous Milk Fat (AMF)
 - K5.1. Overall Levels of Consumption, Volume (2011-2015)
 - K5.2. Overall Levels of Consumption, Value (2011-2015)
 - K5.3. Usage by Segment
 - K5.4. Major Customers by Segment
 - K5.5. Major Supplier Countries
 - K5.6. Forecast Consumption to 2020
 - K5.7. Pricing/Trade Margin Structure

- K6. Butter
 - K6.1. Overall Levels of Consumption, Volume (2011-2015)
 - K6.2. Overall Levels of Consumption, Value (2011-2015)
 - K6.3. Usage by Segment
 - K6.4. Major Customers by Segment
 - K6.5. Major Supplier Countries
 - K6.6. Forecast Consumption to 2020
 - K6.7. Pricing/Trade Margin Structure

- K7. Cheese
 - K7.1. Overall Levels of Consumption, Volume (2011-2015)
 - K7.2. Overall Levels of Consumption, Value (2011-2015)
 - K7.3. Usage by Segment
 - K7.4. Major Customers by Segment
 - K7.5. Major Supplier Countries
 - K7.6. Forecast Consumption to 2020
 - K7.7. Pricing/Trade Margin Structure

- K8. Cream
 - K8.1. Overall Levels of Consumption, Volume (2011-2015)
 - K8.2. Overall Levels of Consumption, Value (2011-2015)
 - K8.3. Usage by Segment
 - K8.4. Major Customers by Segment
 - K8.5. Major Supplier Countries
 - K8.6. Forecast Consumption to 2020
 - K8.7. Pricing/Trade Margin Structure

- K9. Whey Powder (WP)
 - K9.1. Overall Levels of Consumption, Volume (2011-2015)
 - K9.2. Overall Levels of Consumption, Value (2011-2015)
 - K9.3. Usage by Segment
 - K9.4. Major Customers by Segment
 - K9.5. Major Supplier Countries

- K9.6. Forecast Consumption to 2020
- K9.7. Pricing/Trade Margin Structure

- L. User Company Profiles
- M. Key Supplier Profiles
- N. Size of Opportunity Available



Brendan Nolan
Managing Director, IMES Consulting Group
Tel: +971 4 458 5894 Mobile: +971 50 5013108
Email: bpn@imesconsulting.com; Website: www.imesconsulting.com

THE DAIRY INGREDIENTS MARKET 2016 IN THE MIDDLE EAST (GCC + four other countries) PRE-PUBLICATION ORDER FORM

<i>Please tick order (✓):</i>	Publication Price	Pre-Publication Price	Publication Date
All 10 countries	US\$ 10,000	<input type="checkbox"/> US\$ 7,000	30 th November 2016
GCC (six countries) only	US\$ 7,000	<input type="checkbox"/> US\$ 5,000	30 th November 2016
Each country	US\$ 1,500	<input type="checkbox"/> US\$ 1,200	30 th November 2016

Note: The Special Pre-Publication Price is available to clients who order and pay for this report on/before **15th November 2016**

WHAT DO YOU GET FOR YOUR MONEY

- A detailed PDF document containing all relevant information on Dairy Ingredients Market in each country (see attached Table of Contents)
- Each report follows an identical format allowing for easy comparison and analysis
- Countries covered are Saudi Arabia, the UAE, Kuwait, Oman, Bahrain and Qatar (GCC) and Egypt, Libya, Iraq and Iran (10 countries)
- A PowerPoint presentation for management and stakeholders
- A half-day session in Dubai with IMES Consulting Group to discuss the report and implications for your company and business development

- Standard order will be despatched by email in PDF electronic format
- Hard copies of the reports are available at an additional cost of \$200 each

Please complete this Order Form and e-mail to bpn@imesconsulting.com or finance@imesconsulting.com

<i>Name</i>			
<i>Company</i>			
<i>Address</i>			
<i>P.O. Number/Reference</i>			
<i>Telephone</i>		<i>Fax</i>	
<i>Mobile</i>		<i>Email</i>	
<i>Signature</i>		<i>Date</i>	

We confirm that transfer of the above amount has been made to your account at:

IMES Consulting Middle East and North Africa FZ LLC

EmiratesNBD, Al Quoz Branch, Dubai, UAE

IBAN No: AE15 0260 0010 2480 5324 202 SWIFT Code: EBILAEAD

Tel: +971 4 458 5894 **Mobile:** +971 50 5013108

Email: bpn@imesconsulting.com; **Website:** www.imesconsulting.com